



VII Seminario Estratégico - SPE Evaluación de las Perspectivas Energéticas de la Argentina

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June 16-17, 2015, Buenos Aires Argentina

Solving challenges.[™]

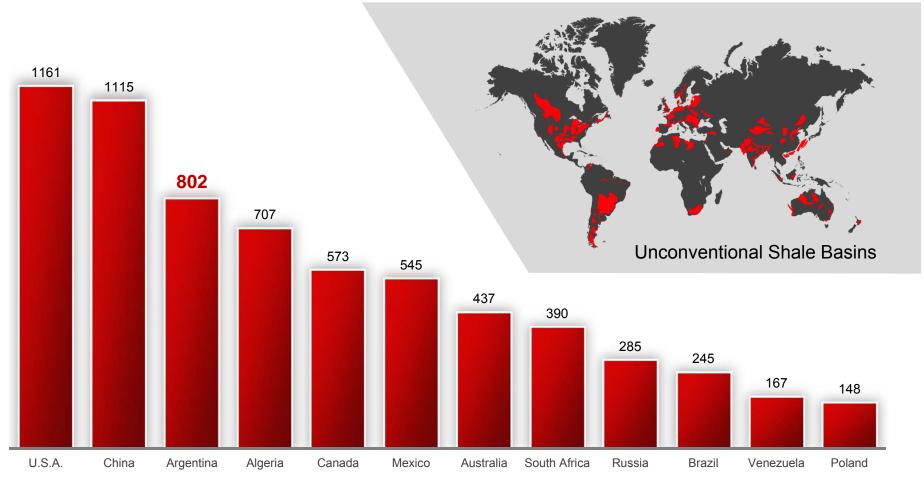


Agenda

- Unconventionals Compressing Discovery
 - Argentina Vs USA
- Mature Fields
- Argentina Oil & Gas Overview
 - Unconventional & Mature Fields
- Technology Overview
 - Strategic Focus for Oil & Gas Market
 - Present & Future
- Efficiencies
- Infraestructure
- Summary



Unconventionals - shale: global potential

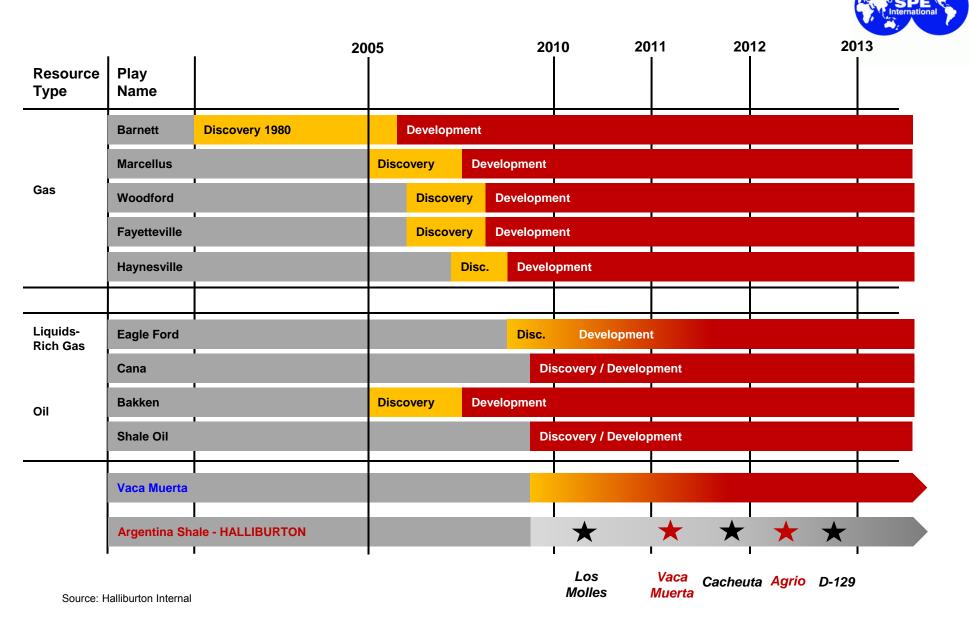


Technically Recoverable Shale Gas (Trillion Cubic Feet)

Source: ARI, Technically Recoverable Shale Oil and Shale Gas Resources: An Assessment of 137 Shale Formations in 41 Countries Outside the United States - June 2013



Unconventionals Compressing Discovery



Argentina Unconventional Operations



10 years ago - Conventional Wells



5 years ago Unconventional -Los Molles



Near Future



Today - Vaca Muerta

Mature fields





Amount of worldwide oil & gas production from mature fields



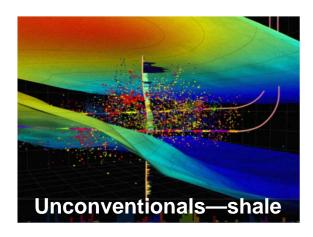
Average worldwide recovery factor for oil



Recovery factor increase needed for additional two-year global oil and gas supply



Technology - Strategic focus for Oil & Gas Market





- Subsurface Insight
- Customized Chemistry
- Surface Efficiency

- Immediate Impact Interventions
- Optimized Reservoir Management
- New Pay Zones



- Delivering the lowest cost per BOE
- Incrementing Barrels and Maximum Recovery

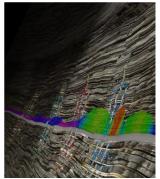


- Immediate Impact Interventions
 - Coiled-tubing systems
 - Tailored Fluid Production Chemistry
- Optimized Reservoir Management
 - Fiber Optics
 - Water Management
 - Pinpoint Stimulation Techniques
 - Refracturing Biodegradable Diverter System
 - Inflow Control Devices
- New Pay Zones
 - Reservoir Insight
 - Integrating reservoir understanding and combining the latest improvements in refracturing, microseismic, well configurations and production systems will optimally energize mature reservoirs.













Unconventionals Technology & Knowledge - Today

Subsurface Insight

- Seismic to Stimulation Workflow
- Reservoir & Production Monitoring
 - Fiber Optics & Microseismic

Surface Efficiency

- Rigless Operations
- Completion Systems
 - Sleeves Systems
 - Pinpoint Stimulation Techniques
 - Refracturing Biodegradable Diverter System
- Water Management

Customized Chemistry

- Tailored Fluid Chemistry
- Water Treatment

























Frac of the Future – A step change improvement

- Minimizing environmental impact
- Reduce personnel on location
- Enhance fracture design
- Reduce pad footprint
- Improve reliability
- Increase safety





Q-10 Pumping Units

Sand Castle Proppant Storage

Remote Operation Centers

Wellhead connection Unit

Dual fuel engines

Efficiencies – Logistics Improvement

Operational Time

3 years ago



Today



Near Future



Infrastructure – A major need.

- Workforce education
- Railway network.
- Highway network
- Facilities
- Standarization
- Tecnology









Comentarios Finales



- Desarrollo de las reservas.
 - Compromiso
 - Conocimiento y Tecnologia Correcta
- No Convencionales
 - Mejora de productividad.
 - Eficiencias.
 - Escala.
 - Tecnologia
- Infraestructura
- La oportunidad mas mayor producir al Costo Mas Bajo por BOE

